

CampWest Revenue Analysis
(gross income)

	1998	%	1999	%	2000	%	2001	%	2002	%	2003	%	2005	%
Participant registration	19260	38%	24955	52%	26660	54%	27378	53%	29873	57%	23725	55%	30255	47%
Program Seminars	10660	21%	7875	16%	7025	14%	6575	13%	6625	13%	8309	19%	7030	11%
Exhibit Hall	16237	32%	14425	30%	15825	32%	15425	30%	12157	23%	8580	20%	15205	23%
Sponsorship	4350	9%	1000	2%	n/a		2000	4%	3927	7%	2250	5%	12500	19%
total	50507	100%	48255	100%	49510	100%	51378	100%	52582	100%	42864	100%	64990	100%
not included														
conference courses														
conference meals														
bookstore														
kindreds														
2005 is estimated as final reports are not yet available														
in 2005, a serious effort was put into development of a sponsorship program														
2005 exhibit hall income does not include comped sponsors														